

# INCOTERMS

SERVICE	<b>EXW</b> Ex Works	<b>FCA</b> Free Carrier	<b>FAS</b> Free Along Ship	<b>FOB</b> Port Free Onboard Vessel	<b>CFR</b> <b>C &amp; F</b> Cost & Freight	<b>CIF</b> Cost Insurance Freight	<b>CPT</b> Carriage Paid To	<b>CIP</b> Carriage Insurance Paid To	<b>DAF</b> Delivery At Frontier	<b>DES</b> Delivered Ex Ship	<b>DEQ</b> Delivered Ex Quay Duty Paid	<b>DDU</b> Delivered Duty Unpaid	<b>DDP</b> Delivery Duty Paid
	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller	Responsibility & Charges Seller
Warehouse Storage at Point of Origin	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Warehouse Labour Charge Point of Origin	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Export Packing	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Loading at Point of Origin	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Inland Freight	Blue	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Port Receiving Charges	Blue	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Forwarders Fee	Blue	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Loading on Ocean Carrier	Blue	Blue	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Ocean/Air Freight	Blue	Blue	Blue	Blue	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow	Yellow
Charges in Foreign Port/Airport	Blue	Blue	Blue	Blue	Blue	Blue	Yellow	Yellow	Yellow	Blue	Blue	Yellow	Yellow
Customs Duties & Taxes Abroad	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Yellow
Delivery Charges to Final Destination	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Blue	Yellow	Yellow

**KEY**   **SELLER**   **BUYER**